



WATERS EDGE WINERIES® RANKS NO. 2709 ON *INC.* MAGAZINE'S LIST OF FASTEST-GROWING PRIVATE COMPANIES

Innovative Urban Winery Franchise Continues String of Accolades Amongst Rapid Nationwide Expansion

Rancho Cucamonga, CA – (August 17, 2021) – [Waters Edge Wineries®](#), an innovative urban winery system bringing the cultural experience of wine to communities across the country, today announced it has earned the 2709th spot on *Inc.* magazine's annual Inc. 5000 list, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses.

"As an emerging franchise, we are incredibly honored to be acknowledged alongside renowned global brands as one of the nation's fastest-growing private companies," said Ken Lineberger, president and CEO of Waters Edge Wineries. "We are excited to offer a very unique model for wine-loving entrepreneurs and look forward to seeing what's to come as we continue our advance into new areas across the country."

As an emerging franchise concept, the Waters Edge Winery & Bistro model is ideal for entrepreneurs passionate about wine who seek a way to share their love and knowledge without being in the agriculture business. Each location combines the traditional winery experience with the popular wine bar concept offering bistro-style artisanal selections including appetizers, flatbreads, sandwiches, salads and desserts, custom bottle labeling as personalized gifts, private tasting areas for groups, a wine club and more. Franchise owners receive comprehensive training on the micro-winery tank system and are provided with pre-opening training courses, both hands-on and classroom based, to help prepare for the launch of their winery. The company also offers extensive social media and marketing support to help franchise owners realize success.

Waters Edge Wineries has proven itself as a competitive franchise, especially resilient and flexible, seeing incredible growth amidst a global pandemic. Among the 5,000 companies recognized, the average median three-year growth rate soared to 543 percent, and median revenue reached \$11.1 million adding more than 610,000 jobs over the past three years.

"The 2021 *Inc.* 5000 list feels like one of the most important rosters of companies ever compiled," says Scott Omelianuk, editor-in-chief of *Inc.* "Building one of the fastest-growing companies in America in any year is a remarkable achievement. Building one in the crisis we've lived through is just plain amazing. This kind of accomplishment comes with hard work, smart pivots, great leadership, and the help of a whole lot of people."

To view the complete list, visit www.inc.com/inc5000. For more information on Waters Edge Wineries or for franchising information, contact 909-GOT-WINE, visit WatersEdgeWineries.com or email Sales@WatersEdgeWineries.com.

About Waters Edge Wineries®

California-based Waters Edge Wineries is an innovative urban winery system bringing the cultural experience of wine to communities across the country. Each Waters Edge Winery & Bistro location combines the very best of a winery and wine bar in one versatile model that can be located anywhere, regardless of topography or agricultural factors. Founded in 2004 by husband-and-wife team Ken and Angela Lineberger, Waters Edge Wineries currently operates 13 Waters Edge Winery & Bistro locations in California, Colorado, Illinois, Kentucky, Montana, Ohio, Oklahoma, and Texas. The company caters to entrepreneurs who are seeking a fun, exciting career where they can share their passion for wine while creating memorable guest experiences.

More About Inc. And the Annual Inc. 5000 List

Methodology

Companies on the 2021 Inc. 5000 are ranked according to percentage revenue growth from 2017 to 2020. To qualify, companies must have been founded and generating revenue by March 31, 2017. They must be U.S.-based, privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2020. (Since then, some on the list may have gone public or been acquired.) The minimum revenue required for 2017 is \$100,000; the minimum for 2020 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Growth rates used to determine company rankings were calculated to three decimal places. There was one tie on this year's Inc. 5000. Companies on the Inc. 500 are featured in Inc.'s September issue. They represent the top tier of the Inc. 5000, which can be found at <http://www.inc.com/inc5000>.

About Inc. Media

The world's most trusted business-media brand, Inc. offers entrepreneurs the knowledge, tools, connections, and community to build great companies. Its award-winning multiplatform content reaches more than 50 million people each month across a variety of channels including web sites, newsletters, social media, podcasts, and print. Its prestigious Inc. 5000 list, produced every year since 1982, analyzes company data to recognize the fastest-growing privately held businesses in the United States. The global recognition that comes with inclusion in the 5000 gives the founders of the best businesses an opportunity to engage with an exclusive community of their peers, and the credibility that helps them drive sales and recruit talent. The associated Inc. 5000 Vision Conference is part of a highly acclaimed portfolio of bespoke events produced by Inc. For more information, visit www.inc.com

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