



WATERS EDGE WINERIES® RANKS NO. 2521 ON THE 2023 INC. MAGAZINE

LIST OF FASTEST-GROWING PRIVATE COMPANIES

For the Third Time, Waters Edge Wineries Makes the Inc. 5000 list, at No. 2521, With Three-Year Revenue Growth of 216 Percent.

Rancho Cucamonga, Calif. – (August 15, 2023) – [Waters Edge Wineries®](#), an innovative urban winery franchise system bringing the cultural experience of wine to communities across the country, today announced it has ranked No. 2521 on *Inc.* magazine's annual Inc. 5000 list, the most prestigious ranking of the nation's fastest-growing private companies. Waters Edge Wineries jumped over 400 spots on the list from 2022 to 2023. The list represents a unique look at the most successful companies within the American economy's most dynamic segment—its independent small businesses.

"It's a privilege to be recognized for the third consecutive year among renowned brands as one of the nation's fastest growing private companies," said Waters Edge Wineries founder and president, Ken Lineberger. "Our franchise models offer entrepreneurs a unique opportunity to bring wineries to communities across the country and we are excited to see what the future holds as we continue to expand."

As an emerging franchise concept, the Waters Edge Winery & Bistro model is ideal for entrepreneurs passionate about wine who seek a way to share their love and knowledge without being in the agriculture business. Each location combines the traditional winery experience with the popular wine bar concept offering bistro-style artisanal selections including appetizers, flatbreads, sandwiches, salads and desserts, custom bottle labeling as personalized gifts, private tasting areas for groups, a wine club and more. Franchise owners receive comprehensive training on the micro-winery tank system and are provided with pre-opening training courses, both hands-on and classroom-based, to help prepare for the launch of their winery. The company also offers extensive social media and marketing support to help franchise owners realize success.

The Inc. 5000 class of 2023 represents companies that have driven rapid revenue growth while navigating inflationary pressure, the rising costs of capital, and seemingly intractable hiring challenges. Among this year's top 500 companies, the average median three-year revenue growth rate ticked up to an astonishing 2,238 percent. In all, this year's Inc. 5000 companies have added 1,187,266 jobs to the economy over the past three years.

“Running a business has only gotten harder since the end of the pandemic,” says Inc. editor-in-chief Scott Omelianuk. “To make the Inc. 5000—with the fast growth that requires—is truly an accomplishment. Inc. is thrilled to honor the companies that are building our future.”

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

For more information on Waters Edge Wineries or for franchising information, contact 909-GOT-WINE, visit WatersEdgeWineries.com or email Sales@WatersEdgeWineries.com.

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About Waters Edge Wineries®

California-based Waters Edge Wineries is an innovative micro-winery system bringing the cultural experience of wine to communities across the country. Each Waters Edge Winery & Bistro location combines the very best of a winery and wine bar in one versatile model that can be located anywhere, regardless of topography or agricultural factors. Founded in 2004 by husband-and-wife team Ken and Angela Lineberger, Waters Edge Wineries currently operates 15 Waters Edge Winery & Bistro locations in California, Illinois, Kentucky, Montana, Ohio, Oklahoma, Texas and Virginia. The company caters to entrepreneurs who are seeking a fun, exciting career where they can share their passion for wine while creating memorable guest experiences.

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Methodology

Companies on the 2023 Inc. 5000 are ranked according to percentage revenue growth from 2019 to 2022. To qualify, companies must have been founded and generating revenue by March 31, 2019. They must be U.S.-based, privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2022. (Since then, some on the list may have gone public or been acquired.) The minimum revenue required for 2019 is \$100,000; the minimum for 2022 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Growth rates used to determine company rankings were calculated to four decimal places.

About Inc.

Inc. Business Media is the leading multimedia brand for entrepreneurs. Through its journalism, Inc. aims to inform, educate, and elevate the profile of our community: the risk-takers, the innovators, and the ultra-driven go-getters who are creating our future. Inc.’s award-winning work reaches more than 50 million people across a variety of channels, including events, print, digital, video, podcasts, newsletters, and social media. Its proprietary Inc. 5000 list, produced every year since 1982, analyzes company data to rank the fastest-growing privately held businesses in the United States. The recognition that comes with inclusion on this and other prestigious Inc. lists, such as Female Founders and Power Partners, gives the founders of top businesses the opportunity to engage with an exclusive community of their peers, and credibility that helps them drive sales and recruit talent. For more information, visit www.inc.com.

For more information on the Inc. 5000 Conference & Gala, slated for October 31 - November 2 in San Antonio, visit <http://conference.inc.com/>.

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